

Message Text

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P 101923Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE PRIORITY

UNCLAS STATE 053214

E.O. 11652: N/A

TAGS: BTRA, AS

SUBJECT: FOREIGN BUYER PROGRAM: VISIT OF W.H.M.

--- VANHOFF

REF: MELBOURNE 0171

1. USDOC/BIC HAS CONTACTED FOLLOWING MANUFACTURERS OF
HOSPITAL EQUIPMENT AND ALL INTERESTED IN MEETING VANHOFF:

--- A. MARFAB STAINLESS COMPANY, 6286 BARTMER AVENUE,
--- ST. LOUIS, MISSOURI, PHONE (314) 863-1727. CONTACT:
--- MR. JOSEPH MARKUS. COMPANY MANUFACTURES ALL TYPES
OPERATING EQUIPMENT.

--- B. AFFILIATED HOSPITAL PRODUCTS, SHAMPINE DIVISION,
--- 1920 SOUTH JEFFERSON, ST. LOUIS, MISSOURI, PHONE
--- 314-772-7000. CONTACT: MR. BILL HOLDER. COMPANY
MANUFACTURES VARIETY OF HOSPITAL EQUIPMENT SUCH AS ALL
TYPES OPERATING EQUIPMENT, PATIENT TRANSPORT EQUIPMENT,
OPERATING TABLES, EMERGENCY ROOM EQUIPMENT AND WARD
EQUIPMENT- HOLDER SUGGESTS VANHOFF VISIT ST. LOUIS AS
MANUFACTURING FACILITIES AND DISPLAY EQUIPMENT LOCATED
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THERE. HE WILL ALSO ATTEMPT ARRANGE HOSPITAL TOURS FOR

VANHOFF TO VIEW LAYOUT UNITS. COMPANY REQUESTS FINANCIAL
INFORMATION ON H.E. TECHNICAL SERVICES. NO WTDR ON RECORD.

2. ADDITIONAL LIST OF MANUFACTURERS HOSPITAL EQUIPMENT
TO FOLLOW. ALSO, WE WILL SEND LIST OF EXHIBITORS
INTERESTED IN EXPORTING FROM AUGUST 1974 CHICAGO
AMERICAN HEALTH CONGRESS EXHIBITION.

3. FOREIGN BUYER STAFF PROJECT OFFICER IS PAT CASEY,
OED/BIC, PHONE (202) 967-2068. INGERSOLL

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Message Attributes

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Disposition Event:
Disposition History: n/a
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